

2023
11/22



ACME
I n v e s t o r
C o n f e r e n c e





Disclaimer

Contents of this conference are the information gathered until today. If there is further development or adjustment in the future, the company will disclose information by the law but will not update or amend this briefing. The content of this conference is not investment advice.

Agenda

- **Company operation overview and prospect.**
- **Financial Information**
- **Q&A**



Company operation overview and prospect

Presenter : 王敏華
Sales Asst. Vice President

越峯電子材料股份有限公司

ACME Electronics Corporation



Established	1991/09/05
Registered Capital	NT\$2.1 billion (As of 2023/10/31)
Major Products	Mn-Zn & Ni-Zn soft ferrite and SiC powder
Number of Employee	1,623 (As of 2023/10/31)
Consolidated Turnover	NT\$1.87 billion in Q1~Q3 2023



越峯電子材料股份有限公司

ACME Electronics Corporation



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Taoyuan



Kunshan



Guangzhou



Malaysia

Capacity (Monthly)

Sintering Process	1,350 tons
Ferrite Powder Process	1,450 tons

Product Introduction- Soft Ferrite Cores



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Introduction to passive components industry chain

01 Upstream

◆ Resistor material

Alumina ceramic substrate, conductive paste ink

◆ Capacitor material

Such as electro-erosion/chemical formation of aluminum foil, interface ceramic powder

◆ Inductor material

Such as ferrite, conductive paste ink

◆ Filter and Oscillator Materials

Lithium Tantalate / Lithium Niobate Wafers / Pieces
Quartz substrates, metal and ceramic packaging materials

02 Midstream

◆ Resistor

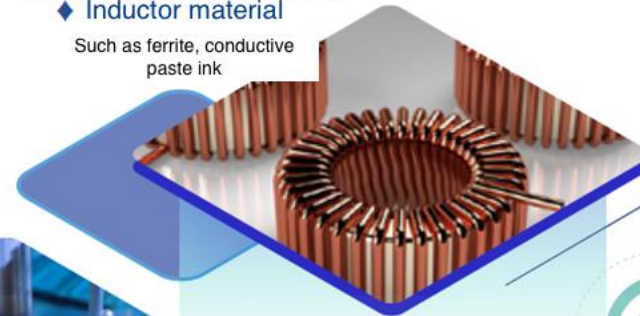
◆ Capacitor

◆ Inductor

◆ Filters and Oscillators

03 Downstream

◆ Various electronic product applications



Product Introduction- Soft Ferrite Cores



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A central circular image showing a variety of soft ferrite cores and components, including toroids, E-cores, and various transformer and inductor designs, arranged on a white surface.

High power density module

Test equipment

Air-con

LED Lighting

UPS Power

Telecom power

PV Inverter

Desk-top PC
IT PC
Bitcoin miner

Server Power

Car charger

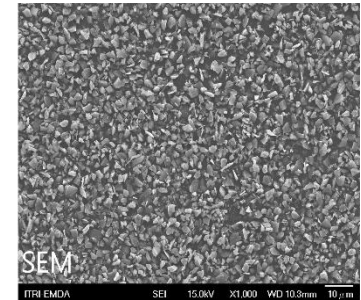
EV & HEV
OBC

Car charging pile

Product Introduction –SiC Powder



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High Purity powder

Power Component



5G communication



Ultra Fine powder

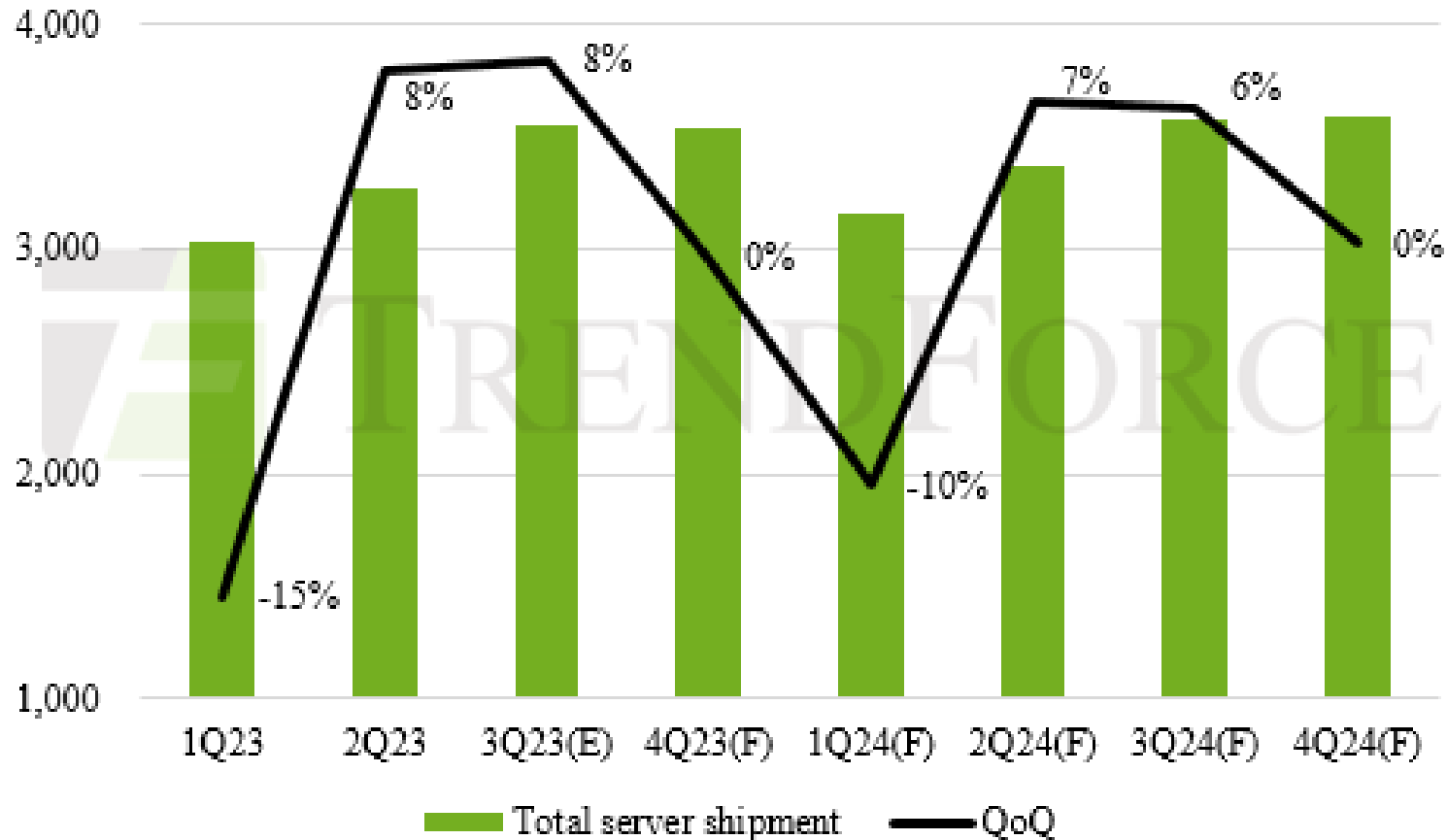
Semiconductor field



Other Industry



Global Whole Server Shipment Forecast from 1Q23 to 4Q24 (Unit: Thousands)

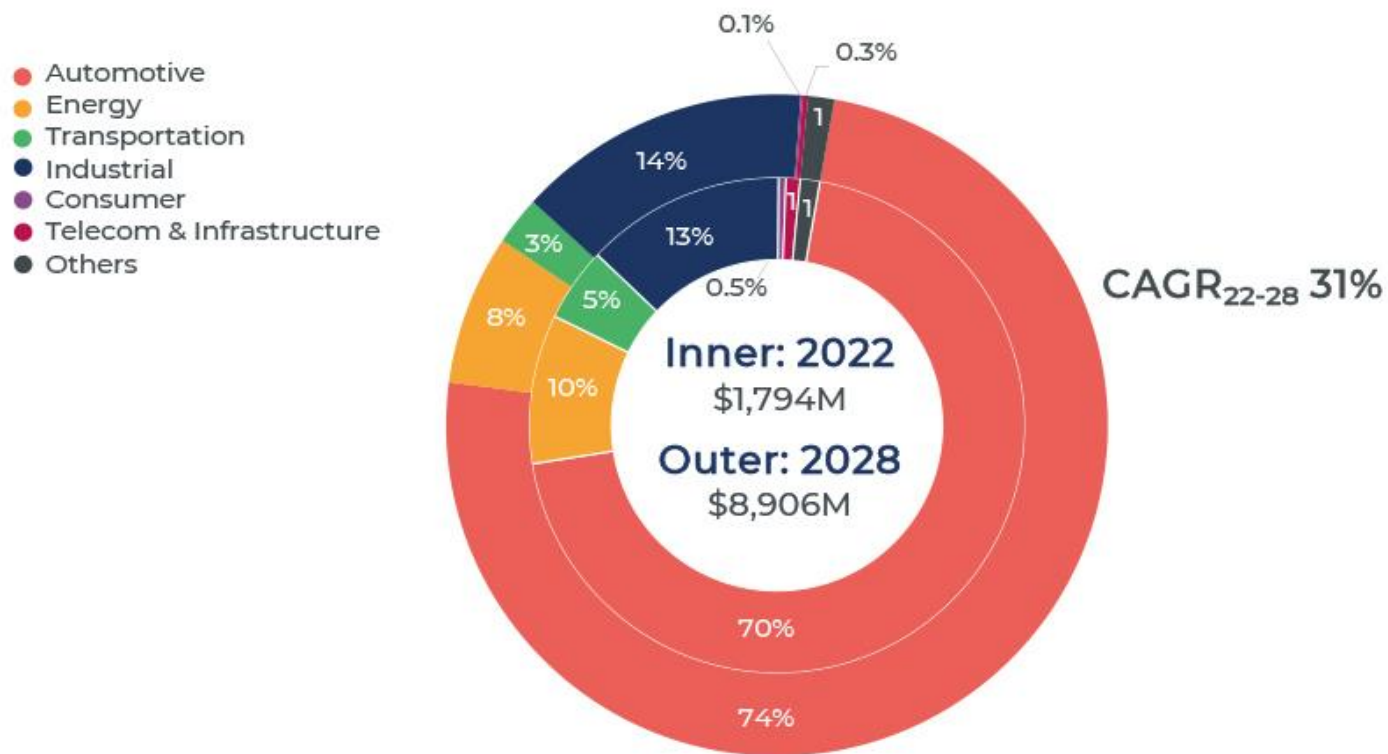


Source: TrendForce, Aug., 2023



2022-28 - Power SiC market by application

(Source: Power SiC 2023, Yole Intelligence, August, 2023)



ESG Highlight



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Three consecutive years(2021、2022、2023)
TCSA 【 Taiwan Corporate Sustainability Report-
IT & IC manufacturing Category 2 Platinum
Award 】

2021 Certificate of Registration. ENERGY
MANAGEMENT SYSTEM - ISO 50001:2018

2022 Implemented ISO14064-1 and completed
the inventory of 2021 greenhouse gas emissions 。
Obtained BSI ISO 14064-1 Greenhouse Gas
Inventory/Reduction System Verification
Statement in 2022.

2022 Certificate of Registration.
OCCUPATIONAL HEALTH & SAFETY
MANAGEMENT SYSTEM - ISO 45001:2018





Financial Information

Presenter: 張勝川
Accounting Manager

ACME Consolidated Income Statement



(In millions of NTD, except per share data)

	2023 YT3Q	2022 YT3Q	YoY%	2022 FY	2021 FY	2020 FY
Sales	1,867	2,313	-19.3%	3,057	3,070	2,169
Cost of goods sold	1,730	1,919	-9.8%	2,537	2,452	1,693
Gross profit	137	394	-65.2%	520	618	476
gross profit ratio	7.3%	17.0%		17.0%	20.1%	21.9%
Selling and administrative expenses	236	254	-7.1%	334	343	278
R&D expenses	129	100	29.0%	139	120	91
Other expenses	0	0		0	0	6
Operating income(loss)	(228)	40	-670.0%	47	155	101
operating income ratio	-12.2%	1.7%		1.5%	5.0%	4.7%
Non-operating income(loss)	5	18	-72.2%	6	(12)	(26)
Income(loss) before income taxes	(223)	58	-484.5%	53	143	75
Income taxes income (expense)	32	(37)	-186.5%	(38)	(53)	(38)
Net income(loss)	(191)	21	-1009.5%	15	90	37
net income ratio	-10.2%	0.9%		0.5%	2.9%	1.7%
Net income(loss) attributable to						
- ACME Electronics Corporation	(157)	30	-623.3%	16	59	33
- non-controlling interests	(34)	(9)	277.8%	(1)	31	4
Basic Earnings(loss) Per Share	(0.74)	0.16		0.09	0.32	0.18

ACME Financial ratio analysis-Consolidated



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	2023 YT3Q	2022 FY	2021 FY	2020 FY
Operating income margin(%)	(12.2)	1.5	5.0	4.7
Net income margin(%)	(10.2)	0.5	2.9	1.7
Debt ratio(%)	49	58	55	47
Current ratio(%)	267	199	146	162
Quick ratio(%)	169	111	97	110
Accounts receivable turnover days	110	100	86	95
Inventory turnover days	151	137	109	145



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Q&A