

2023



ACME
I n v e s t o r
C o n f e r e n c e





Disclaimer

Contents of this conference are the information gathered until today. If there is further development or adjustment in the future, the company will disclose information by the law but will not update or amend this briefing. The content of this conference is not investment advice.

Agenda

- **Company operation overview and prospect.**
- **Financial Information**
- **Q&A**



Company operation overview and prospect

Presenter : 王敏華
Sales Asst. Vice President

越峯電子材料股份有限公司

ACME Electronics Corporation



Established	1991/09/05
Registered Capital	NT\$2.1 billion (As of 2023/1/31)
Major Products	Mn-Zn & Ni-Zn soft ferrite and SiC powder
Number of Employee	1,703 (As of 2022/12/31)
Consolidated Turnover	NT\$3.06 billion in 2022



越峯電子材料股份有限公司

ACME Electronics Corporation



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Taoyuan



Kunshan



Guangzhou



Malaysia

Capacity (Monthly)

Sintering Process	1,350 tons
Ferrite Powder Process	1,450 tons

Product Introduction- Soft Ferrite Cores



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Introduction to passive components industry chain

01 Upstream

◆ Resistor material

Alumina ceramic substrate, conductive paste ink

◆ Capacitor material

Such as electro-erosion/chemical formation of aluminum foil, interface ceramic powder

◆ Inductor material

Such as ferrite, conductive paste ink

◆ Filter and Oscillator Materials

Lithium Tantalate / Lithium Niobate Wafers / Pieces
Quartz substrates, metal and ceramic packaging materials

02 Midstream

◆ Resistor

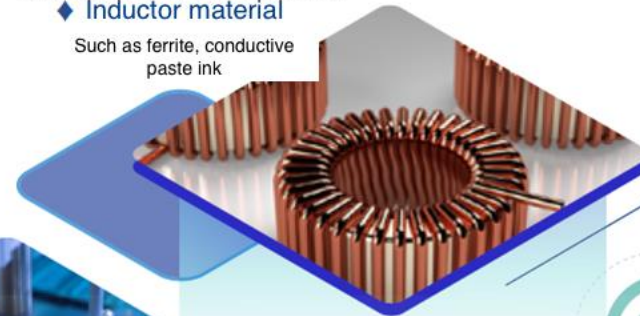
◆ Capacitor

◆ Inductor

◆ Filters and Oscillators

03 Downstream

◆ Various electronic product applications



Product Introduction- Soft Ferrite Cores



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A central circular image showing a variety of soft ferrite cores and components, including toroids, E-cores, and various transformer and inductor units, arranged on a white surface.

High power density module

Test equipment

Air-con

LED Lighting

UPS Power

Telecom power

PV Inverter

Desk-top PC
IT PC
Bitcoin miner

Server Power

Car charger

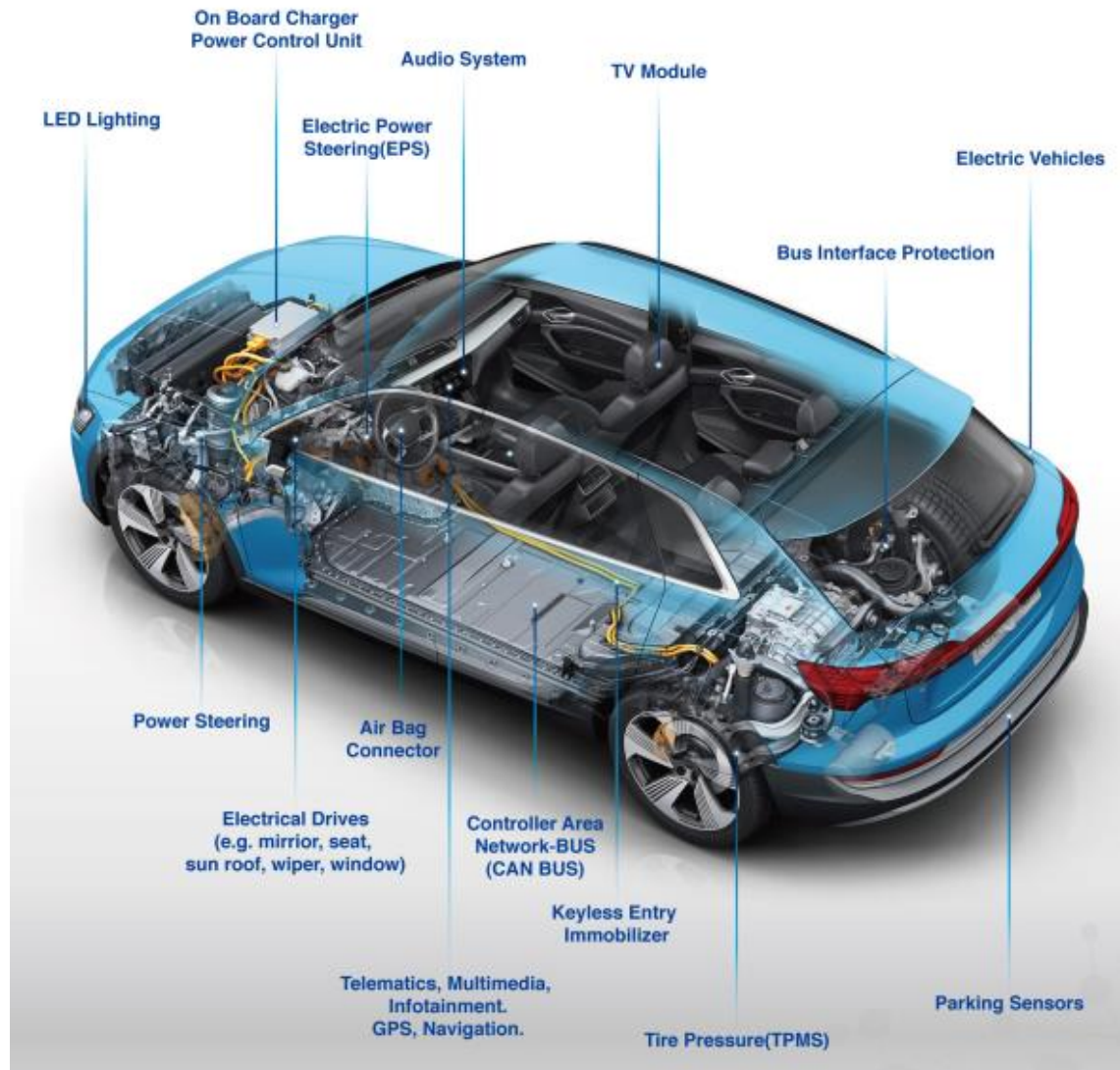
EV & HEV
OBC

Car charging pile

Product Introduction- Soft Ferrite Cores



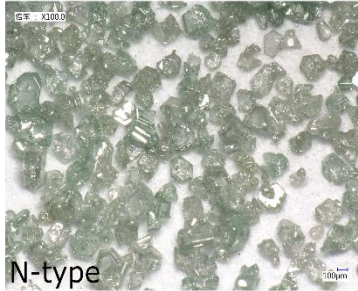
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Product Introduction –SiC Powder



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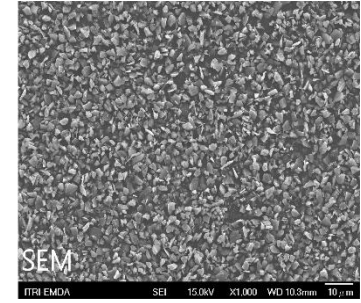
N-type



半絕緣



超微細粉體



High Purity powder

Ultra Fine powder

Power Component

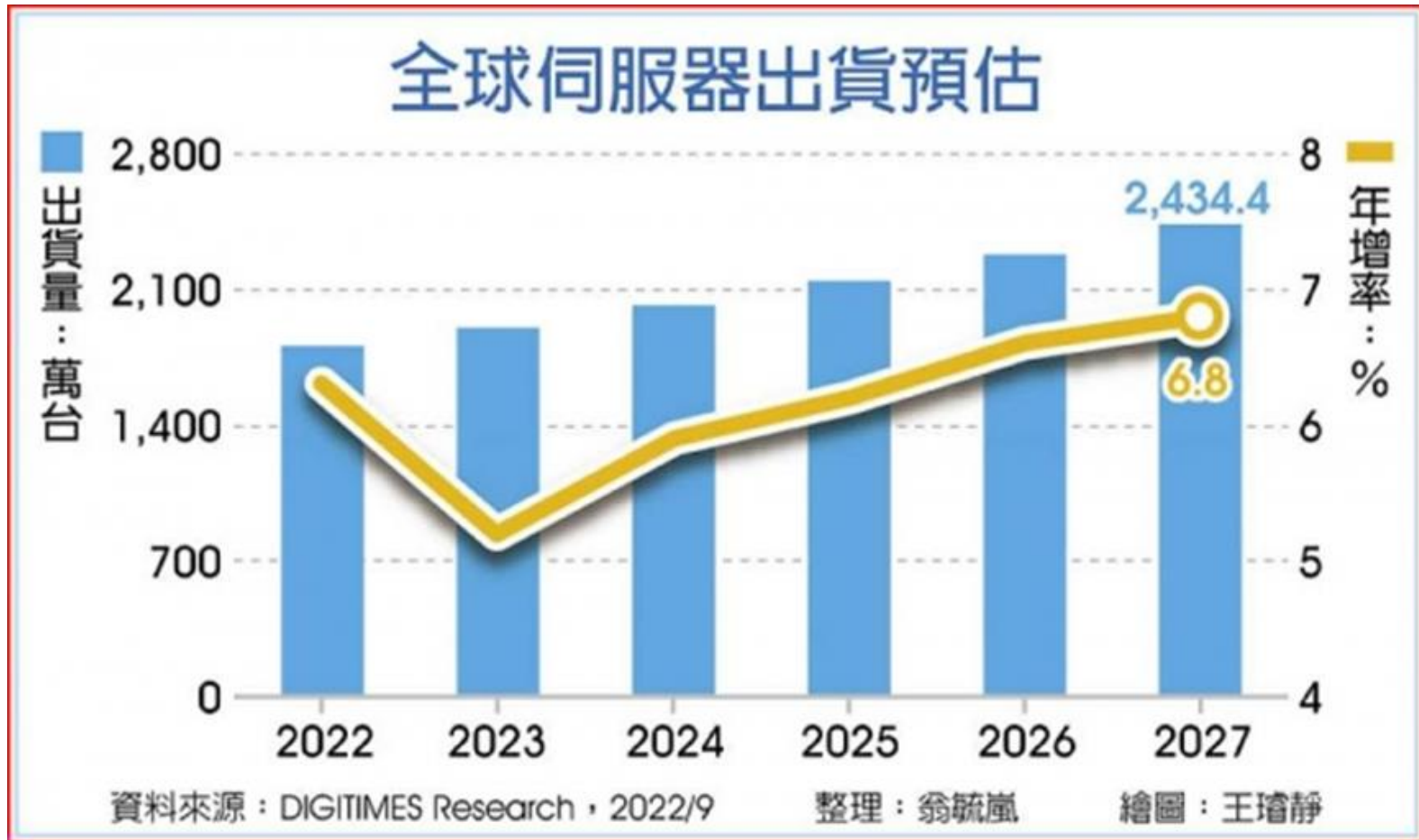
5G communication

Semiconductor field

Other Industry



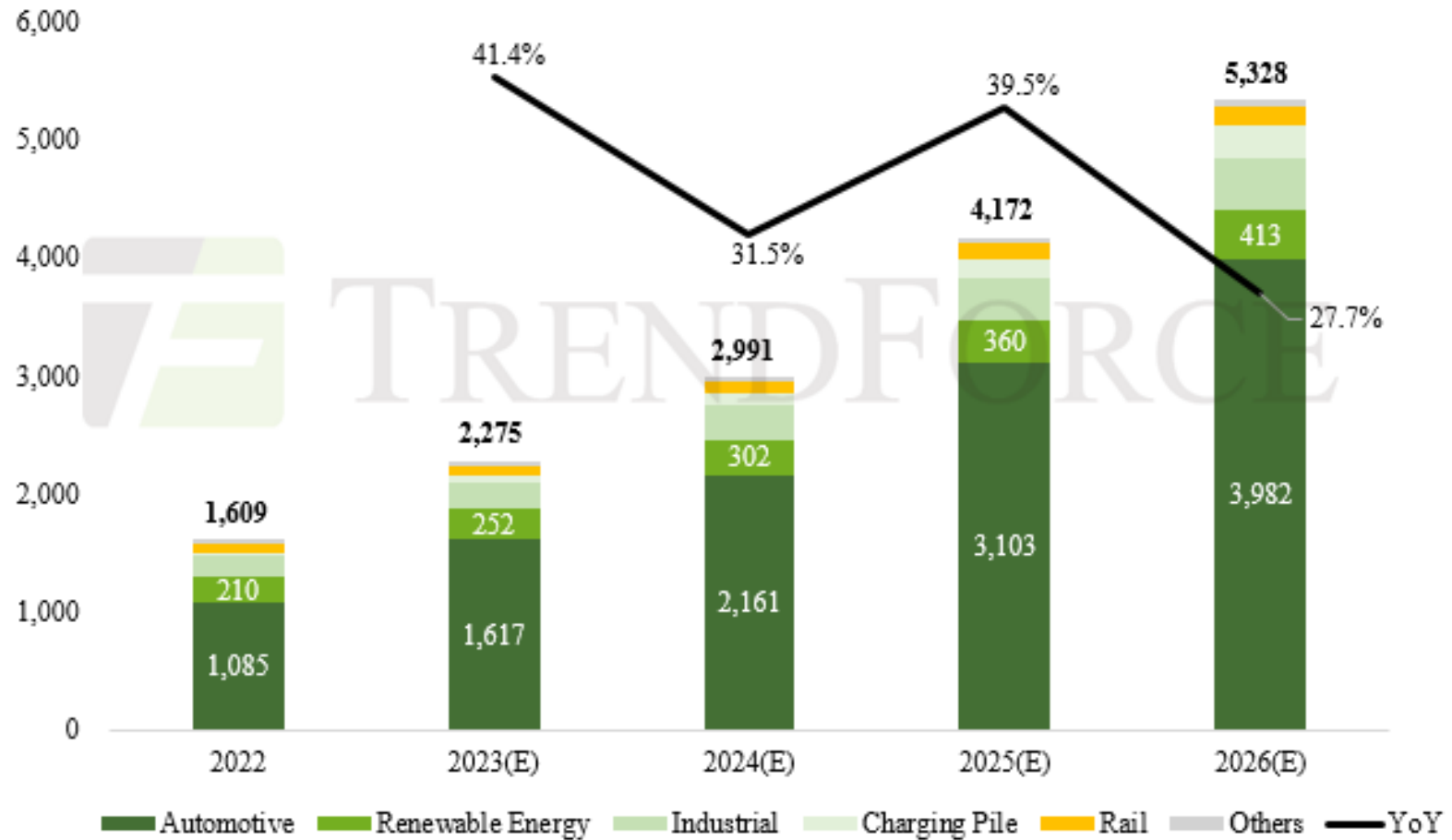
Global server shipment forecast





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Figure: Projection on Value of Global Market for SiC Power Devices (Unit: US\$ Million)



Source: TrendForce, Mar. 2023

ESG Highlight



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. 2021 TCSA 【 Taiwan Corporate Sustainability Report-IT & IC manufacturing Category 2 Platinum Award 】

. 2021 Certificate of Registration. ENERGY MANAGEMENT SYSTEM - ISO 50001:2018

. 2022 TCSA 【 Taiwan Corporate Sustainability Report-IT & IC manufacturing Category 2 Platinum Award 】

. 2022 Implemented ISO14064-1 and completed the inventory of 2021 greenhouse gas emissions 。 Obtained BSI ISO 14064-1 Greenhouse Gas Inventory/Reduction System Verification Statement in 2022.

. 2022 Certificate of Registration. OCCUPATIONAL HEALTH & SAFETY MANAGEMENT SYSTEM - ISO 45001:2018





Financial Information

Presenter: 張勝川
Accounting Manager

ACME Consolidated Income Statement



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(In millions of NTD, except per share data)

	2022 FY (Consolidated)	YoY%	2021 FY (Consolidated)	2020 FY (Consolidated)	2019 FY (Consolidated)
Sales	3,057	-0.4%	3,070	2,169	2,133
Cost of goods sold	2,537	3.5%	2,452	1,693	1,798
Gross profit	520	-15.9%	618	476	335
gross profit ratio	17.0%		20.1%	21.9%	15.7%
Selling and administrative expenses	334	-2.6%	343	278	302
R&D expenses	139	15.8%	120	91	92
Other expenses	0		0	6	38
Operating income(loss)	47	-69.7%	155	101	(97)
operating income ratio	1.5%		5.0%	4.7%	-4.5%
Non-operating income(loss)	6	-150.0%	(12)	(26)	(14)
Income(loss) before income taxes	53	-62.9%	143	75	(111)
Income taxes	38	-28.3%	53	38	18
Net income(loss)	15	-83.3%	90	37	(129)
net income ratio	0.5%		2.9%	1.7%	-6.1%
Net income(loss) attributable to					
- ACME Electronics Corporation	16	-72.9%	59	33	(104)
- non-controlling interests	(1)	-103.2%	31	4	(25)
Basic Earnings(loss) Per Share	0.09		0.32	0.18	(0.57)

ACME Financial ratio analysis-Consolidated



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	2022 FY	2021 FY	2020 FY	2019 FY
Operating income margin(%)	1.5	5.0	4.7	(4.5)
Net income margin(%)	0.5	2.9	1.7	(6.1)
Debt ratio(%)	58	55	47	48
Current ratio(%)	199	146	162	164
Quick ratio(%)	111	97	110	111
Accounts receivable turnover days	100	86	95	100
Inventory turnover days	137	109	145	167



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Q&A