

**2024**  
**3/27**



**ACME**  
**I n v e s t o r**  
**C o n f e r e n c e**





# Disclaimer

**Contents of this conference are the information gathered until today. If there is further development or adjustment in the future, the company will disclose information by the law but will not update or amend this briefing. The content of this conference is not investment advice.**

# Agenda

- **Company operation overview and prospect.**
- **Financial Information**
- **Q&A**



# Company operation overview and prospect

**Presenter : 王敏華**  
**Sales Asst. Vice President**

# 越峯電子材料股份有限公司

## ACME Electronics Corporation



|                       |   |
|-----------------------|---|
| Established           | 1991/09/05                                |
| Registered Capital    | NT\$2.1 billion (As of 2024/2/29)         |
| Major Products        | Mn-Zn & Ni-Zn soft ferrite and SiC powder |
| Number of Employee    | 1,663 (As of 2024/02/29)                  |
| Consolidated Turnover | NT\$ 2.55 billion in 2023                 |



# 越峯電子材料股份有限公司

## ACME Electronics Corporation



### Capacity (Monthly)

|                        |            |
|------------------------|------------|
| Sintering Process      | 1,350 tons |
| Ferrite Powder Process | 1,450 tons |

# Product Introduction- Soft Ferrite Cores



台聚集團

Introduction to passive components industry chain

## 01 Upstream

### ◆ Resistor material

Alumina ceramic substrate, conductive paste ink

### ◆ Capacitor material

Such as electro-erosion/chemical formation of aluminum foil, interface ceramic powder

### ◆ Inductor material

Such as ferrite, conductive paste ink

### ◆ Filter and Oscillator Materials

Lithium Tantalate / Lithium Niobate Wafers / Pieces  
Quartz substrates, metal and ceramic packaging materials

## 02 Midstream

### ◆ Resistor

### ◆ Capacitor

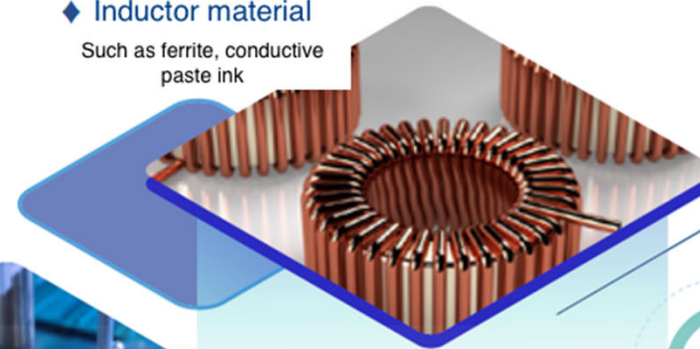
### ◆ Inductor

### ◆ Filters and Oscillators



## 03 Downstream

### ◆ Various electronic product applications



# Product Introduction- Soft Ferrite Cores



台聚集團

High power density module

Test equipment

Air-con

LED Lighting

UPS Power

Telecom power

PV Inverter

Car charger

EV & HEV OBC

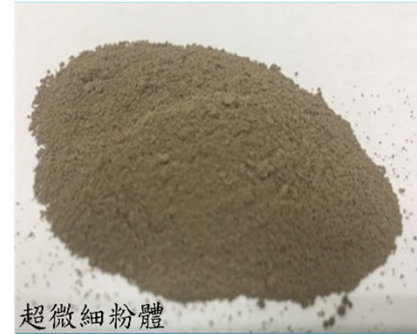
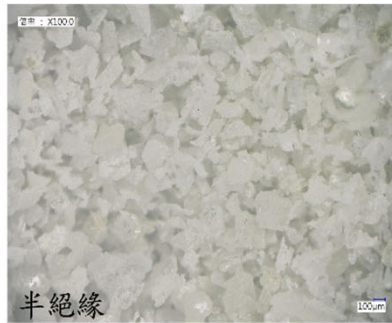
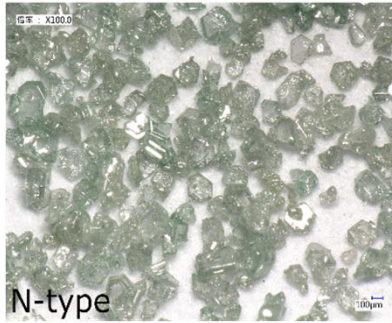
Car charging pile

Desk-top PC  
IT PC  
Bitcoin miner

Server Power



# Product Introduction –SiC Powder



High Purity powder

Power Component



5G communication



Ultra Fine powder

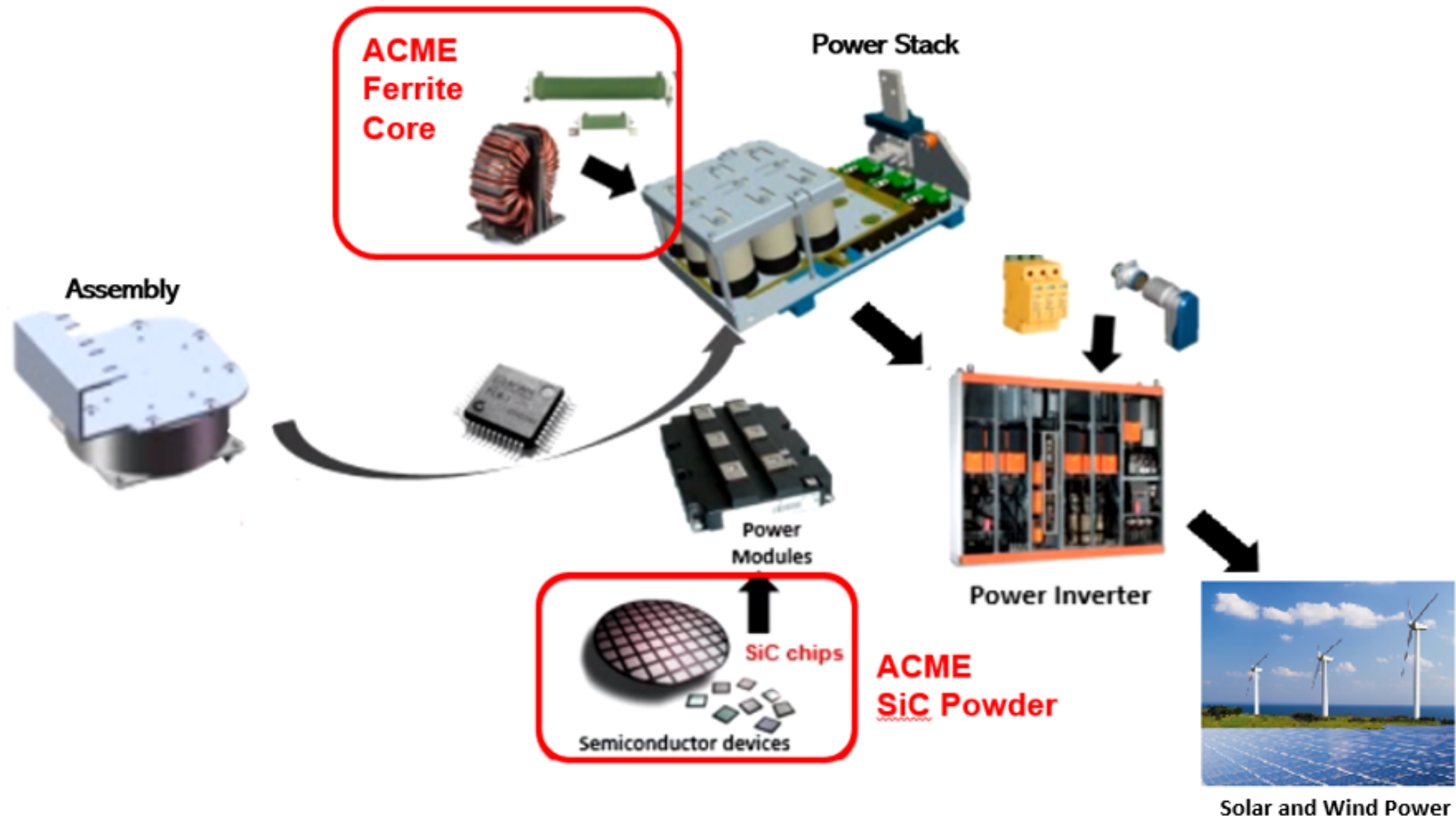
Semiconductor field




Other Industry

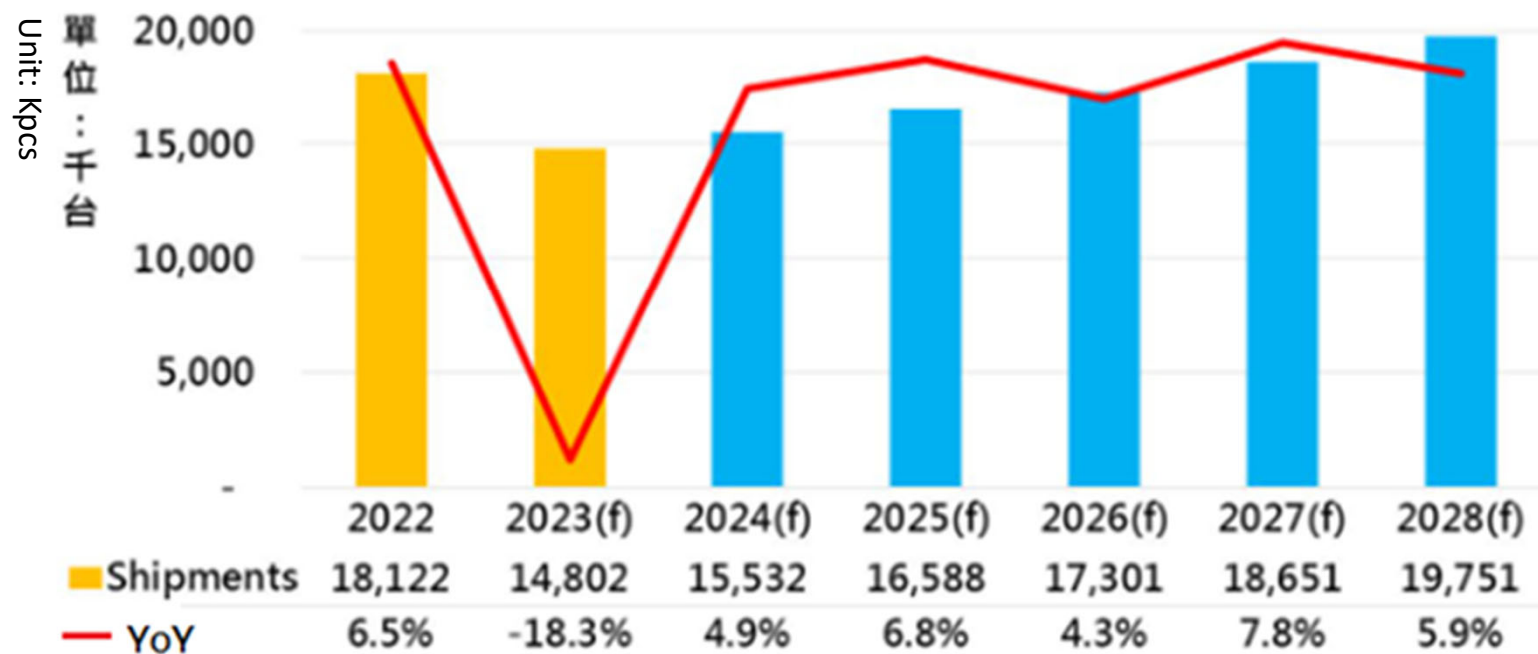


# Product Introduction –SiC Powder



## Global Server Shipment Forecast

 2023~2028年全球伺服器出貨量CAGR預期為6%



Source: DIGITIMES Research - 2024/2

## Projection on Value of Global Market for SiC Power Devices

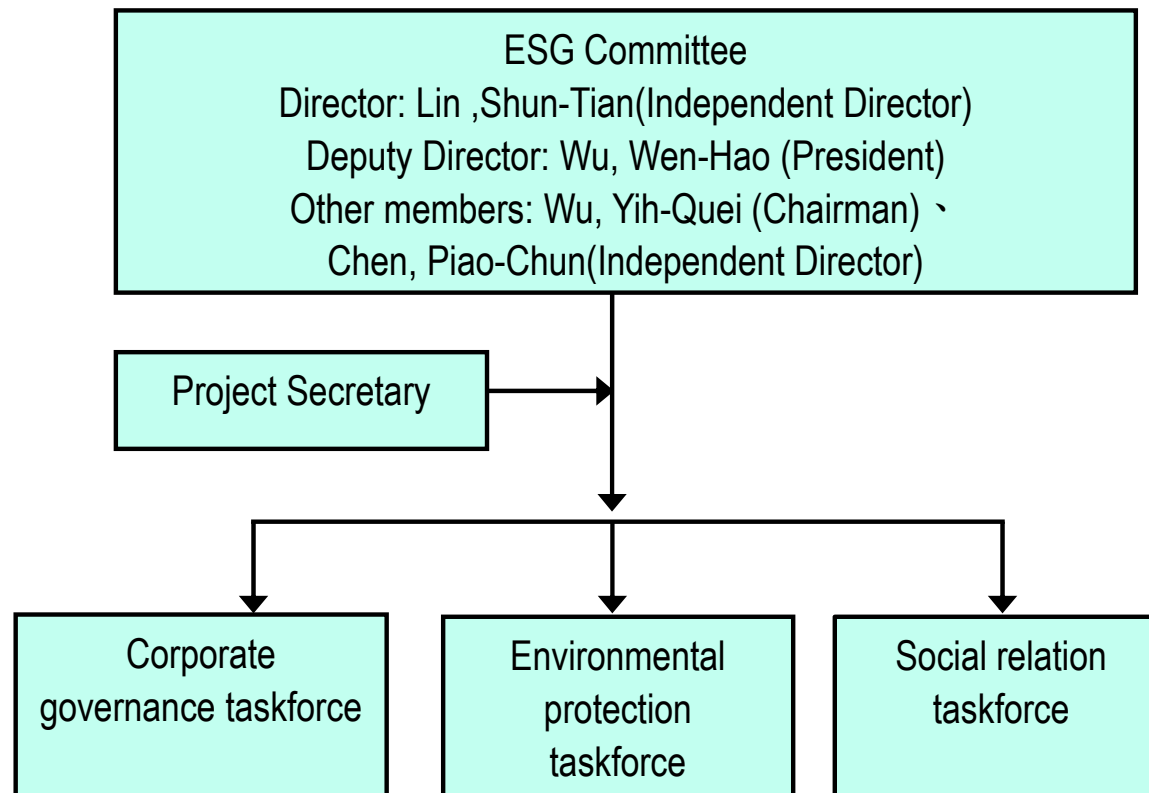


# ESG Highlight



台聚集團

The company established a task-organized Corporate Social Responsibility Committee in 2015 (later renamed the Sustainability Committee, referred to as the ESG Committee). In order to strengthen the effectiveness of corporate governance, ensure the implementation of sustainable development policies, and effectively improve overall ESG benefits, the Company upgraded the Sustainable Development Committee to a functional committee directly under the Board of Directors on July 31, 2023.



- 2021 2022 2023 TCSA

【 Taiwan Corporate Sustainability Report-IT & IC manufacturing Category 2 Platinum Award 】

- 2021 ISO50001:2018 ENERGY MANAGEMENT SYSTEM System Certification

- 2022 ISO45001: 2018 OCCUPATIONAL HEALTH & SAFETY MANAGEMENT SYSTEM Certification

In March 2024, obtain ISO14064-1 Greenhouse Gas Inventory/Reduction System Certification including Taipei headquarters, Taoyuan factory, Guangzhou factory, Kunshan factory, Malaysian factory





# Financial Information

**Presenter: 林素英**  
**Accounting Director**

# ACME Consolidated Income Statement



(In millions of NTD, except per share data)

|                                     | 2023<br>FY<br>(Consolidated) | YoY%     | 2022<br>FY<br>(Consolidated) | 2021<br>FY<br>(Consolidated) | 2020<br>FY<br>(Consolidated) |
|-------------------------------------|------------------------------|----------|------------------------------|------------------------------|------------------------------|
| Sales                               | 2,552                        | -16.5%   | 3,057                        | 3,070                        | 2,169                        |
| Cost of goods sold                  | 2,314                        | -8.8%    | 2,537                        | 2,452                        | 1,693                        |
| Gross profit                        | 238                          | -54.2%   | 520                          | 618                          | 476                          |
| gross profit ratio                  | 9.3%                         |          | 17.0%                        | 20.1%                        | 21.9%                        |
| Selling and administrative expenses | 314                          | -6.0%    | 334                          | 343                          | 278                          |
| R&D expenses                        | 171                          | 23.0%    | 139                          | 120                          | 91                           |
| Other expenses                      | 1                            |          | 0                            | 0                            | 6                            |
| Operating income(loss)              | (248)                        | -627.5%  | 47                           | 155                          | 101                          |
| operating income ratio              | -9.7%                        |          | 1.5%                         | 5.0%                         | 4.7%                         |
| Non-operating income(loss)          | (1)                          | -116.7%  | 6                            | (12)                         | (26)                         |
| Income(loss) before income taxes    | (249)                        | -569.7%  | 53                           | 143                          | 75                           |
| Income taxes                        | (38)                         | -200.0%  | 38                           | 53                           | 38                           |
| Net income(loss)                    | (211)                        | -1506.2% | 15                           | 90                           | 37                           |
| net income ratio                    | -8.3%                        |          | 0.5%                         | 2.9%                         | 1.7%                         |
| Net income(loss) attributable to    |                              |          |                              |                              |                              |
| - ACME Electronics Corporation      | (171)                        | -1168.8% | 16                           | 59                           | 33                           |
| - non-controlling interests         | (41)                         | 4000.0%  | (1)                          | 31                           | 4                            |
| Basic Earnings(loss) Per Share      | (0.81)                       |          | 0.09                         | 0.32                         | 0.18                         |



# ACME Financial ratio analysis-Consolidated



|                                   | <b>2023<br/>FY</b> | 2022<br>FY | 2021<br>FY | 2020<br>FY |
|-----------------------------------|--------------------|------------|------------|------------|
| Operating income margin(%)        | <b>(9.7)</b>       | <b>1.5</b> | <b>5.0</b> | <b>4.7</b> |
| Net income margin(%)              | <b>(8.3)</b>       | <b>0.5</b> | <b>2.9</b> | <b>1.7</b> |
| Debt ratio(%)                     | <b>49</b>          | <b>58</b>  | <b>55</b>  | <b>47</b>  |
| Current ratio(%)                  | <b>271</b>         | <b>199</b> | <b>146</b> | <b>162</b> |
| Quick ratio(%)                    | <b>171</b>         | <b>111</b> | <b>97</b>  | <b>110</b> |
| Accounts receivable turnover days | <b>111</b>         | <b>100</b> | <b>86</b>  | <b>95</b>  |
| Inventory turnover days           | <b>146</b>         | <b>137</b> | <b>109</b> | <b>145</b> |



# Q&A